



106 Main Street
PO Box 7
Bottineau ND 58318
701-228-2294

Grain Procurement Merchandiser / Originator

Border Ag & Energy

Border Ag & Energy, a grain cooperative in north central North Dakota, is seeking a motivated **Grain Procurement Merchandiser / Originator** to join our team. This role is essential in supporting our producers, strengthening our grain division, and ensuring the cooperative's long-term success. If you enjoy building relationships, analyzing markets, and helping farmers make informed decisions, this is a great opportunity to grow your career with a trusted local cooperative.

What You'll Do

- Analyze grain markets, basis levels, and trends to guide purchasing and sales decisions.
- Negotiate grain purchases from local producers and market grain to end-users.
- Build strong, service-oriented relationships with farmers and suppliers.
- Oversee grain quality, storage, and inventory accuracy.
- Coordinate transportation to ensure timely grain movement.
- Maintain compliance with federal, state, and industry regulations.
- Support cooperative-wide teamwork by assisting other departments when needed.

What We're Looking For

- Strong analytical, negotiation, and communication skills.
- Knowledge of grain markets, merchandising, or agriculture (or willingness to learn).
- Ability to build trust and maintain strong producer relationships.
- High attention to detail and commitment to accuracy.
- Degree in agriculture, business, economics, or related field—or equivalent experience.

Why Border Ag & Energy

- A stable, community-focused cooperative with strong producer relationships.
- A collaborative team environment where your work makes a real impact.
- Competitive pay and benefits.
- Opportunities for professional growth in the grain industry.
- Willing to train and develop the right person.



106 Main Street
PO Box 7
Bottineau ND 58318
701-228-2294

If you're ready to build a rewarding career and support local producers, we'd love to hear from you.

Any questions on the position or resume can be sent to Brandon Burbidge at bburbidge@borderag.coop. Applications need to be sent in by May 8th, 2026. Resume reviews and interviews will be shortly after that.